

# The Grapevine

## Newsletter

Volume 5:10

For Cultural Resources Management

October 16, 1995

## Historic Preservation Adds Jobs: New Virginia Preservation Alliance Study

### Table of Contents

Conference Calendar .....	2
Call for Papers .....	3
For Your Information .....	3
Job Announcements .....	3
Corporate	
Subscribers' List .....	5
Advertisements .....	8

### In This Issue..

☞ The 1996  
*Grapevine* Corpo-  
rate Questionnaire  
is a special insert.  
Please respond!

☞ Toxic Materials  
Workshop to be held in  
Chicago - see page 2

☞ There are two pages  
of job announcements  
starting on page 3.

[Reprinted from the *Richmond Times Dispatch*, Thursday, October 5, 1995.]

Virginia public officials who have battled mightily to lure high-tech industries to the commonwealth could boost the economy by pursuing historic preservation with the same vigor. This is the view of The Preservation Alliance of Virginia, who just released a consultant's report showing that preservation of historic sites has created thousands of jobs and pumped billions of dollars into the state's economy.

"Historic preservation is critical for the future economic health of the commonwealth," David J. Brown, alliance president, said at a news conference. "Historic preservation is economic development."

According to the study by consultant Donovan D. Rypkema of Washington, DC, rehabilitation of about 900 historic buildings in the past 15 years has created 12,697 jobs and increased personal income by \$275 million.

He also said the bulk of Virginia's \$9 billion-a-year tourism

industry stems from historic preservation. More than seven of 10 first-time visitors to the state visit historic sites, Rypkema said.

The study reported that property values in historic districts increase faster than those in communities as a whole. For example, residential properties in Staunton's five historic districts increased by from 52 percent to 66 percent between 1987 and 1995, while property values elsewhere in the city went up an average of 51 percent.

Commercial property values in Staunton climbed from 25 percent to 256 percent in the historic district, compared to just 9 percent citywide.

"The release of this report one month before the General Assembly elections and three months before the next legislative session is no accident," Brown said. State grants for historic properties have plummeted from \$89 million in the late 1980s to \$3 million this year.

## New Cultural Heritage Resource Office at the University of Montana.

The University of Montana's Department of Anthropology has recently initiated the Cultural Heritage Resource Office (CHRO), a program which is designed to provide professional archaeological, anthropological, and other cultural resource services.

The primary goal and purpose of the CHRO is to provide students with practical educational and training opportunities. We believe that anthro-

pology graduates from the University of Montana who have participated in projects and other activities sponsored by the CHRO will be exceptionally prepared to enter the job market and make significant contributions within their profession. To this end, the CHRO has a great interest in entering into Cooperative Agreements with federal and state agen-

..continued on page 3

## Conference Calendar

**November 3-5, 1995 - Maryland's Annual Preservation and Revitalization Conference** will be held in Frederick. Contact: Maryland Historic Trust, Office of Planning and Educational Outreach, 100 Community Place, 3rd Floor, Crownsville, MD 21032, or call Sue King at 410-514-7625 or Joan Arnold at 410-514-7616.

**November 8-11, 1995 - Southeastern Archaeological Conference** will hold its annual meeting at the Hilton Hotel, Knoxville, TN. Local arrangements coordinator is Dr. Jefferson Chapman. Program Chair is Dr. Gerald Schroedl. Contact: SEAC Conference, Department of Anthropology, University of Tennessee, Knoxville, TN 37996-0720; 615-974-4408; FAX 615-974-2686.

**November 15-18, 1995 - Networking the Nation with Trails** - will be held in Clearwater, FL. Sponsored by Rails-to-Trails Conservancy. For a brochure or more information contact RTC at 202-797-5430.

**January 3-7, 1996 - the Society for Historical Archaeology** will hold the 29th Annual Conference on Historical and Underwater Archaeology in Cincinnati, OH. For more information, contact Marlesa A. Gray, general chair, at Gray & Pape, Inc., 1318 Main Street, Cincinnati, OH 45210-2314,

513-665-6707, fax 513-287-7703, e-mail 76554.3313@compuserv.com

**March 7-10, 1996 - Middle Atlantic Archaeological Conference** will be held in Ocean City, MD. Contact: Charles LeeDecker, Louis Berger & Associates, Inc., 1819 H Street, NW #900, Washington, DC 20006; 202-331-7775; FAX 202-293-0787.

**March 27-30, 1996 - Society of Ethnobiology**, will hold its 19th annual conference at the Santa Barbara Museum of Natural History. Contact: Jan Timbrook, Dept. of Anthropology, 2559 Puesta del Sol Road, Santa Barbara, CA 93105; 805-682-4771, ext. 307; FAX 805-569-3170.

**April 3-7, 1996 - Society for California Archaeology** will hold its 30th annual conference at the Red Lion Inn, Bakersfield. Contact: Andy Yatsko, 619-545-1131, or Gerrit Fenenga, 805-664-2108.

**April 10-14, 1996 - Society for American Archaeology** annual meeting will be held in New Orleans, LA. Contact: Paul Fish and Suzanne Fish, program chairs, at 520-621-2556; FAX 520-621-2976; e-mail archaeo@ccit.arizona.edu

## TOXIC MATERIALS SEMINAR

The Chicago Area Conservation Group, in association with the Special Collections and Preservation Division of the Chicago Public Library, will be hosting: "Toxic Materials in the Arts: A Seminar for Conservators, Collections Care Personnel, and Working Artists," Saturday, November 18th, 1995, 9am-5pm, at the Chicago Public Library's Harold Washington Center, 400 S. State Street, Chicago, Illinois.

Monona Rossol will present a day-long session designed to update professionals on how to protect themselves and their liability, and how to meet OSHA and EPA regulations without going out of business. She will also answer individual inquiries about materials and processes. Conservators, collection care staff, and working artists all face hazards including toxic pigments, solvents, pesticides and preservatives, wood dust, molds and much more. This seminar hopes to address all of the problems we encounter.

Ms. Rossol's dynamic presentations have been seen at such venues as; the Getty, the Smithsonian, the Field Museum, Winterthur, the NPS, CCI, and IIC. Admission is free, but seating is limited, so reservations are required. Please contact Craig Deller at (708) 232-1708 for reservations and information.

---

### Oklahoma State Preservation Office Temporary Address Change

Due to the April 19 bombing in Oklahoma City, the Oklahoma State Historic Preservation Office has temporarily relocated to:

2100 North Lincoln Boulevard  
Oklahoma City, OK 73105-4915

Please direct all correspondence for the State Historic Preservation Office to that address until further notice.

**The Grapevine is published monthly by Gray & Pape, Inc.**

**Managing Editor: W. Kevin Pape**

**Newsletter Editor: E. Jeanne Harris**

**Copy Editor: Marlesa A. Gray**

**Editorial address:**

*The Grapevine*

1318 Main Street

Cincinnati, OH 45210.

Telephone 513-287-7700

FAX 513-287-7703

E-mail: Ejharris@aol.com or

76371.1762@compuserve.com

..continued from page 1

cies, placing students in internship positions, and conducting archaeological and ethnological field schools.

The CHRO also intends to actively pursue contract work from the private, state, and federal sectors. They offer archaeological services such as inventories, site evaluations, plans of mitigative action, and data recovery studies, along with other anthropological services including Native American consultation. With the exceptional institutional resources available at the University of Montana, CHRO will also be able to draw upon other disciplines as needed. The CHRO will likewise compete for grant-supported research funds whenever available.

Interested persons should contact:

James M. Welch,  
Administrative Director  
Cultural Heritage Resource Office  
Department of Anthropology  
Social Science Building  
The University of Montana  
Missoula, MT 59812-2778

## For Your Information

Congratulations to Betsy and Philip Cassebeer, of Richmond, VA, on the birth of **Kathryn Grace Cassebeer**. Grace was born September 8th, weighing in at 1.5 lbs.

**Steven Gordon**, previously Survey Manager for the Ohio State Preservation Office, is now Survey and National Register Manager.

**Susan Goodfellow**, formally of Paul Rosendahl, Inc., has joined the staff of Gray & Pape, Inc., as a principal investigator.

## Job Announcements

### EXECUTIVE DIRECTOR

Tippecanoe County Historical Association, Lafayette, Indiana. Manage the operation of the nationally registered Fowler House Museum, Tippecanoe Battlefield and Museum, Fort Ouiatenon, and the administrative office/library/archives complex. Successful candidate will possess skills in public relations, interpersonal relations, supervision, financial management, capital development, and successful grant submission. Second largest historical association in

Indiana. Association's historical reenactment, the Feast of the Hunters Moon, is the largest in the Midwest. Staff of 22, four sites, \$750,000 budget. Minimum Qualifications: B.A. in museum administration or related field and 5 years administrative experience. Competitive salary and benefits package. Send resume, cover and three current professional references to Search Committee, Tippecanoe Historical Association, 909 South Street, Lafayette, IN 47901, by 12 December 1995.

..continued on page 4

### CALL FOR PAPERS

#### 1996 Annual Meeting of the Middle Atlantic Archaeological Conference

March 7-10, 1996  
Ocean City, Maryland

The 26th Annual Meeting of the Middle Atlantic Archaeological Conference will be held at the Sheraton-Fountainbleau Inn and Spa, Ocean City, Maryland, during March 7-10, 1996.

Individuals or groups who wish to make presentations at the meeting should submit individual paper abstracts or symposium abstracts to the Program Chair no later than November 15, 1995. Abstracts must be typed and submitted on diskette (IBM/compatible WordPerfect 5.x or MacIntosh MS Word format), together with name(s), address(es), phone number(s), and paper title. Please limit the length of the abstract to 150 words.

Suggested topics include NAGPRA, aeolian environments, and rural historic industries, but it is anticipated that there will be open sessions for current research.

The Conference has adopted the following rules governing presentations: (1) papers and symposia will be accepted on a first-come, first-serve basis; (2) an individual can present only one paper at the meeting; (3) persons with an unexcused absence from the previous year's meeting cannot present at this year's meeting, and (4) all presenters must register for the meeting.

Program Chair: Charles LeeDecker  
Louis Berger & Associates  
1819 H Street, NW #900  
Washington, DC 20006  
202/331-7775  
202/293-0787 FAX



### POSITION OPEN FIELD DIRECTOR

The Cultural Resource Group, Louis Berger & Associates, Inc. (LBA), solicits applications from archaeologists to fill position opening as Field Director in our Phoenix, Arizona, office.

For Field Director position, we seek highly motivated individuals to pursue quality archaeological research in a CRM context. FD responsibilities include: design and implementation of Phase I, II, and III field research; coordination of laboratory analysis; and report preparation.

M.A. in Anthropology required; Southwestern and Great Basin experience desirable. Prehistoric or Historic Archaeologist considered; prehistoric preferred. Applicant must have strong writing ability and demonstrated project management skills. Previous experience in CRM research required.

Field Director will be stationed at LBA branch office in Phoenix, Arizona. However, field assignments will also be undertaken in Nevada and New Mexico. Salary is negotiable based on experience (\$25,000 - \$30,000). Benefits include paid vacations, sick leave, and holidays; medical/dental/life/disability insurance; and retirement plan and 401K. This is a full-time, permanent position available immediately. EOE

**Submit vitae, three references with phone numbers, and a sample of written work to:**

Dr. John Hohmann  
Louis Berger & Associates, Inc.  
5343 North 16 Street, Suite 260  
Phoenix, AZ 85016  
Telephone (602)241-1561

### Position Available Architectural Historian

Hunter Research, Inc., a historical resource consulting firm, has an opening for an Architectural Historian in our central New Jersey office.

Minimum requirements: B.A. in Architectural History, History or Historic Preservation required; M.A. preferred. Professional experience in field survey and National Register evaluation of architectural resources required. Mid-Atlantic experience and strong research and writing skills highly desirable. Initial six-month to one-year contract, with opportunity for renewal, starting January 1, 1996, or as soon as possible thereafter. Competitive salary, based on experience. Benefit package available.

**Submit vitae and references with phone numbers to:**

Hunter Research, Inc.  
714 South Clinton Avenue  
Trenton, NJ 08611

No phone calls or faxes, please.

### POSITION OPEN PRINCIPAL INVESTIGATOR

The Cultural Resource Group, Louis Berger & Associates, Inc. (LBA), solicits applications from archaeologists to fill position opening as Principal Investigator in our Phoenix, Arizona, office.

For Principal Investigator position, we seek highly motivated individuals to pursue quality archaeological research in a CRM context. PI responsibilities include: proposal writing; marketing; design and implementation of Phase I, II, and III field research; coordination of laboratory analysis; and report/proposal preparation.

M.A. in Anthropology required; Southwestern and Great Basin experience desirable. Prehistoric or Historic Archaeologist considered; prehistoric preferred. Applicant must have strong writing ability and demonstrated project management skills. Previous experience in CRM research required.

Principal Investigator will be stationed at LBA branch office in Phoenix, Arizona. However, field assignments will also be undertaken in Nevada and New Mexico. Salary is negotiable based on experience (\$28,500 - \$35,500). Benefits include paid vacations, sick leave, and holidays; medical/dental/life/disability insurance; and retirement plan and 401K. This is a full-time, permanent position available immediately. EOE

**Submit vitae, three references with phone numbers, and a sample of written work to:**

Dr. John Hohmann  
Louis Berger & Associates, Inc.  
5343 North 16 Street, Suite 260  
Phoenix, AZ 85016  
Telephone (602)241-1561

### Cultural Resources Principal Investigator, Field Director, Technician

3D/Environmental, a multi-disciplinary environmental consulting firm, is seeking candidates at all levels. PI candidates should have M.A. or Ph.D. in Historic and/or Prehistoric Archaeology (a specialty other than lithic analysis is preferred), or Architectural History, demonstrated excellence in complex project management, and must have ability to participate in marketing and proposal writing. Salary and benefits competitive. Send application, including a minimum of 3 references, and a sample of CRM writing and publications to Patricia Bruckner, 3D/Environmental, 781 Neeb Road, Cincinnati, OH 45233; 513-922-8199; FAX 513-922-9150.



## Corporate Questionnaire

In the summer of 1993 *The Grapevine* sent a Corporate Questionnaire to CRM consulting firms across the country. This survey was conducted on behalf of our readers who had commented that CRM consultants are too often under-compensated according to their skills and education, particularly when compared to other disciplines. In response *The Grapevine* circulated a survey and compiled information regarding pay scales, hiring practices, etc., for its readership.

During the past year *The Grapevine* has received numerous requests to repeat this survey. For comparative purposes, the 1995 survey is formatted to closely resemble the questions asked in the 1993 survey. Additionally, the 1995 survey includes a few new questions that were suggested by our readers.

Because *The Grapevine* is published by Gray & Pape, Inc., a CRM firm, we are taking certain steps to ensure the anonymity of the respondents and to remove any potential for misuse of proprietary information. To this end, a third party, not employed by a CRM firm, will receive, tabulate, and report the results of the survey. Ellen Armbruster, a Federal Energy Regulatory Commission archaeologist, has agreed to receive, tabulate, and report the results of this survey. **Responses should be mailed in a plain envelope, not one marked with your company's name and address.**

Questionnaires should be mailed to:

Ellen Armbruster  
2600 S. 13th Road, #395  
Arlington, VA 22204

For the benefit of our industry at large, we urge you to respond to this questionnaire. Please submit responses by December 1, 1995. Results of the survey will be published in the February issue of *The Grapevine*.

# Company Information

**1. In what region of the country are you located**  
(circle one)?

Northeast	Southeast	Southwest
Midwest	Rocky Mountain	Northwest
West Coast	Alaska	Mid-Atlantic
Great Plains	Hawaii	Other: _____

**In what region(s) do you have branch offices**  
(circle all applicable regions)?

Northeast	Southeast	Southwest
Midwest	Rocky Mountain	Northwest
West Coast	Alaska	Mid-Atlantic
Great Plains	Hawaii	Other: _____

**2. How is your company organized** (check one)?

corporate - public	_____
corporate - private	_____
limited partnership	_____
sole proprietorship	_____
institutional program	_____

**3. What type of organization or company** (check one)?

CRM firm	_____
Federal	_____
Division of A&E firm	_____
University-based Program	_____
Individual	_____
State	_____
Other: _____	_____

**4. Are you a "for profit" or**  
**"non-profit" organization?** \_\_\_\_\_

**5. Would you describe your primary consulting**  
**service as..**

Archaeology	_____
Architecture	_____
Historic Architecture	_____
History	_____
Landscape Architecture	_____
Multidisciplinary	_____
Planning	_____
Public History	_____
Other: _____	_____

**5. What percentage of your work is:**

government (federal, state, or local)	a) _____
energy/utilities industry (natural gas, oil, electric)	b) _____
land developers	c) _____
non-profit	d) _____
transportation	e) _____
mining/ water	f) _____
other: _____	g) _____

**6. What percent of your contracts are:**

cost plus	a) _____
fixed fee	b) _____
time & materials	c) _____

**7. What is the average yearly gross income**  
**of your company/division** (check one)?

<\$100,000	_____
\$100,000-250,000	_____
\$250,000-500,000	_____
\$500,000-1,000,000	_____
\$1,000,000-3,000,000	_____
>\$3,000,000	_____

**8. What percentage do you calculate your**  
**overhead expenses to be?** \_\_\_\_\_

**9. What percentage do you charge for**  
**profit to private clients, if any?** \_\_\_\_\_

**10. What is your per diem rate?** \_\_\_\_\_

**11. Do you pay weekend per diem?** \_\_\_\_\_

**12. What is your mileage rate?** \_\_\_\_\_

# Employee Information

## 1. How many employees do you have?

full-time/salaried \_\_\_\_\_  
 full-time/hourly \_\_\_\_\_  
 temporary/ hourly (yearly average) \_\_\_\_\_

## 2. What percentage of your regular employees have:

\_\_\_\_\_ BAs \_\_\_\_\_ MAs \_\_\_\_\_ PhDs

In which of the following job positions (check all applicable)?

	BAs	MAs	PhDs
Archaeologists	_____	_____	_____
Historians	_____	_____	_____
Architectural Historians	_____	_____	_____
Architects	_____	_____	_____
Geomorphologists	_____	_____	_____
Photographers	_____	_____	_____
Paleobotanists	_____	_____	_____
Zooarchaeologists	_____	_____	_____
Ethnobotanists	_____	_____	_____
Computer Specialists	_____	_____	_____
Historic Preservation	_____	_____	_____
Planners	_____	_____	_____
GIS	_____	_____	_____
Editor	_____	_____	_____
Laboratory	_____	_____	_____
Graphic Artist	_____	_____	_____

## 4. In general, do you feel that CRM consultants are under compensated for their skills and education, when compared to other disciplines? If so, why?

## 5. What benefits, if any, do you offer your employees?

\_\_\_\_\_ vacation days per year \_\_\_\_\_  
 \_\_\_\_\_ holidays per year \_\_\_\_\_  
 \_\_\_\_\_ sick days per year \_\_\_\_\_  
 \_\_\_\_\_ personal days per year \_\_\_\_\_

\_\_\_\_\_ health insurance \_\_\_\_\_ % paid  
 \_\_\_\_\_ life insurance \_\_\_\_\_ % paid  
 \_\_\_\_\_ disability insurance \_\_\_\_\_ % paid  
 \_\_\_\_\_ retirement/profit sharing \_\_\_\_\_  
 \_\_\_\_\_ other: \_\_\_\_\_ % paid

## 6. How much do you pay independent consultants who serve as:

Archaeologists	\$ _____ per _____ (hr/day)
Historians	\$ _____ per _____ (hr/day)
Architects	\$ _____ per _____ (hr/day)
Architectural Consultants	\$ _____ per _____ (hr/day)
Geomorphologists	\$ _____ per _____ (hr/day)
Photographers	\$ _____ per _____ (hr/day)
Paleobotanists	\$ _____ per _____ (hr/day)
Zooarchaeologists	\$ _____ per _____ (hr/day)
Ethnobotanists	\$ _____ per _____ (hr/day)
Computer Specialist	\$ _____ per _____ (hr/day)
Historic Preservation	\$ _____ per _____ (hr/day)
Planner	\$ _____ per _____ (hr/day)
GIS	\$ _____ per _____ (hr/day)
Editor	\$ _____ per _____ (hr/day)
Laboratory	\$ _____ per _____ (hr/day)
Graphic Artist	\$ _____ per _____ (hr/day)

## 3. What is the average hourly wage that you pay for regularly used staff positions? (Choose the job description that is closest to what you use in your company.)

\$ \_\_\_\_\_ REGIONAL MANAGER: The Regional Manager is responsible for the management of the regional office.

\$ \_\_\_\_\_ OFFICE MANAGER: The Office Manager is responsible for coordinating office support services.

\$ \_\_\_\_\_ EDITOR: The Editor's responsibility is to edit and oversee production of the company's reports of investigations.

\$ \_\_\_\_\_ LOGISTICS COORDINATOR: The Logistics Coordinator (LC) is responsible for staffing (to the crew chief level), equipping, and making travel arrangements for field and research projects

\$ \_\_\_\_\_ GEOGRAPHIC INFORMATION SYSTEM ANALYST: The GIS Analyst is responsible for the management of the company's GIS capabilities and interaction with staff to provide GIS support for CRM projects.

\$ \_\_\_\_\_ PRINCIPAL INVESTIGATOR - ARCHAEOLOGY: The Principal Investigator - Archaeology is responsible for the management of archaeological CRM projects.

\$ \_\_\_\_\_ ARCHAEOLOGIST-I: An Archaeologist-I is responsible for the management of Phase I and II field projects and personnel and the compilation of data into report form. An Archaeologist-I may also manage Phase III projects, but under the supervision of a PI.

\$ \_\_\_\_\_ ARCHAEOLOGIST-II: Under supervision, an Archaeologist-II is responsible for the management of Phase I and II field projects and personnel and the compilation of data into report sections.

\$ \_\_\_\_\_ CREW CHIEF: A Crew Chief is responsible to their supervisor for the management of field personnel and the organization of crew-specific field data.

\$ \_\_\_\_\_ CREW MEMBER: A Crew Member is responsible for performing a range of field activities. This includes shovel testing, unit excavation, feature excavation, surface collection, mapping and some record-keeping.

\$ \_\_\_\_\_ PRINCIPAL INVESTIGATOR - HISTORY/ARCHITECTURE: The Principal Investigator - History/Architecture is responsible for supervising and/or conducting historical research and reporting CRM

projects.

\$ \_\_\_\_\_ ARCHITECTURAL HISTORIAN/HISTORIAN: The Architectural Historian/Historian is responsible to the PI for documentation and assessments of architectural and historical resources and researching and compiling National Register nominations and tax credit applications.

\$ \_\_\_\_\_ RESEARCH ASSISTANT: The Research Assistant is responsible to their supervisor for tasks relating to the documentation and assessment of historic and architectural resources.

\$ \_\_\_\_\_ LABORATORY DIRECTOR: The Laboratory Director is responsible for overseeing and managing all operations of the laboratory, including the processing, cataloging, analysis, reporting, and curation of artifacts.

\$ \_\_\_\_\_ LABORATORY ASSISTANT: The Laboratory Assistant is responsible for the processing of artifacts and samples and maintenance of laboratory facilities and equipment.

\$ \_\_\_\_\_ GRAPHIC ARTS DIRECTOR: The Graphic Arts Director is responsible for the management of the company's Graphic Arts Department, the creation of graphic art to support CRM projects.

\$ \_\_\_\_\_ GRAPHIC ARTIST: The Graphic Artist is responsible for the production of graphic art to support CRM projects, and to guide or assist in other projects.



Human Systems Research, Inc.  
PO Box 1225  
314 Granado Street  
Tularosa, NM 88352  
505-585-2858  
Contact: Helen Shields

Hunter Research, Inc.  
714 S. Clinton Avenue  
Trenton, NJ 08611  
609-695-0122

Idaho Power Company  
Environmental Affairs Department  
PO Box 70  
Boise, ID 83707  
208-383-2925  
Contact: Mark Druss, Ph.D

IMA Consulting, Inc.  
3300 University Ave Se #202  
Minneapolis, MN 55414  
612-623-0299  
Contact: John McCarthy

INFOTEC Research, Inc.  
5088 North Fruit Avenue  
Suite 101  
Fresno, CA 93711  
209-229-1856

Janus Research  
PO Box 919  
St. Petersburg, FL 33731  
813-821-7600  
Contact: Kenneth Hardin

Kise Franks & Straw  
219 N. Broad Street, 9th Floor  
Philadelphia, PA 19107  
215-561-1050  
Contact: Patrick O'Bannon

Landmark Archaeological &  
Environmental Services, Inc.  
5640 N. SR 421  
Lebanon, IN 46052  
317-325-2682  
Contact: Thomas Beard

L.A. Landry & Associates, Inc.  
105 Bayou Vista Drive  
Hitchcock, TX 77563  
409-935-6787  
FAX 409-935-8863  
Contact: Laura Landry  
Jim Hauser

Larson Anthropological Archaeological  
Service  
PO Box 70106  
Seattle, WA 98107  
206-782-0980  
Contact: Lynn L. Larson

MAAR Associates, Inc.  
9 Liberty Plaza  
PO Box 655  
Newark, DE 19716 0655  
302-368-5777 FAX 302-368-1571  
Contact: Mary-Joe Thomas

5682 Mooretown Rd (Branch Office)  
Williamsburg, VA 23185  
804-565-2488  
Contact: Jerome Traver

Mariah Associates, Inc.  
3939 Bee Cave, Suite C-100  
Austin, TX 78746  
512-329-6080  
Contact: Chris Lintz

Markman & Associates, Inc.  
824 N. Biltmore Drive  
St. Louis, MO 63105-2606  
Phone/FAX 314-721-7868  
Contact: Charles W. Markman

Metcalf Archaeological Consultants, Inc.  
PO Box 899  
Eagle, CO 81631  
970-328-6244  
Contact Michael Metcalf

Midwest Environmental Consultants, Inc.  
5902 Southwyck Boulevard  
Toledo, OH 43614  
419-865-6324 (MECI)  
FAX: 419-865-7407  
Contact: William E. Rutter

Nebraska State Historical Society  
1500 R Street  
Box 82554  
Lincoln, NE 68501  
402-471-3270  
Contact: Marlene J. Roesler

NES, Inc.  
49 E. 4th Street, Suite 117  
Dixie Terminal Bld.  
Cincinnati, OH 45202  
513-651-3300  
FAX 513-651-3390  
Contact: Jeannine Kreinbrink

New South Associates, Inc.  
6150 Ponce de Leon Ave  
Stone Mountain, GA 30083  
770-498-4155

FAX 770-498-3809  
Contact: Joe Joseph  
PO Box 806 (Branch Office)  
Irmo, South Carolina 29063  
VOICE/FAX 803-781-8471  
Contact: Joe Cable  
PO Box 481 (Branch Office)  
Mebane, North Carolina 27302  
VOICE/FAX 919-563-4708  
Contact: Lea Abbott

Northern Land Use Research, Inc.  
PO Box 83990  
Fairbanks, AK 99708  
907-474-9684  
FAX 907-474-8370  
email 74437.1121@compusrv.com  
Contact: Peter Bowers

P-III Associates, Inc.  
2212 S. West Temple, #21  
Salt Lake City, UT 84115-2645  
801-467-5446  
Contact: Alan R. Schroedl

Paleo Research Laboratories  
15485 W. 44th Ave  
Golden, CO 80403-1818  
303-277-9848  
Contact: Linda Scott Cummings

Prewitt and Associates, Inc.  
7701 N. Lamar, Suite 104  
Austin, TX 78752-1012  
512-459-3349  
Contact: Elton R. Prewitt  
Rivercrest Associates, Inc.  
969 Rivercrest Rd., North  
Lakeland, MN 55043  
612-436-1804  
email rvcrest@aol.com  
Contact: Dale Henning

Sagebrush Archaeological Consultants  
3670 Quincy Avenue, Suite 203  
Ogden, UT 84403  
801-394-0013  
Contact: Michael Polk

Shoshone-Bannock CRM Program  
PO Box 306  
Fort Hall, ID 83203  
208-238-3706  
Contact: Diane Yupe

Soil Systems, Inc.  
1121 North 2nd Street  
Phoenix, AZ 85004  
602-253-4938  
Contact: Cory Dale Breternitz, President

SouthArc, Inc.  
3700 NW 91st Street, Suite D300  
Gainesville, FL 32606  
904-372-2633  
Contact: Martin Dickinson

Southern Research  
Historical & Archeological Consulting  
PO Box 250  
Ellerslie, GA 31807  
706-569-7233  
Contact: Karen G. Wood

Spears, Inc.  
14007 S. HWY 170  
West Fork, AR 72774  
501-839-3663  
Contact: Carol Spears

Thomason and Associates  
Historic Preservation/Military Planners  
PO Box 121225  
Nashville, TN 37212  
615-383-0227  
Contact: Phil Thomason

3D/Environmental Services  
781 Neeb Road  
Cincinnati, OH 45233  
513-922-8199  
FAX 513-922-9150  
Contact: Christopher Bergman

Tribal Books  
PO Box 5  
Granger, TX 76530  
Contact: Charles Neel

Western Cultural Resource Management  
PO Box 2326  
Boulder, CO 80306  
303-449-0622  
Contact: Thomas Lennon

## ARCHAEOLOGICAL EQUIPMENT FOR SALE OR RENT ARCHAEOLOGICAL SOIL FLOTATION DEVICE

These flotation devices are perfect for recovering the small artifact, floral and faunal remains that go right through your screens. In use throughout the world, they are built largely of plastic for lightweight durability. They can be operated using any standard garden hose. A single operator can process hundreds of liters of soil per day. The device comes fully assembled and complete with instruction manual, bung tool, one heavy fraction collector, and one light fraction collector. Two sizes are available: 50 gallon (\$350.00) and 30 gallon (\$350.00) capacity. Also available are a Bucket Flotation System, Finder Probes, and extra heavy & light fraction collectors. For further details and free brochure contact:

**William Sandy**  
115 Route 519  
Newton, NJ 07860  
201-383-9491  
FAX 201-383-9377

**The Grapevine**  
1318 Main Street  
Cincinnati, OH 45210



Michael Polk  
Sagebrush Archaeological Consultants  
3670 Quincy Avenue, Suite 203  
Ogden, UT 84403