Historic Preservation Adds Jobs:  
New Virginia Preservation Alliance Study

[Reprinted from the Richmond Times Dispatch, Thursday, October 5, 1995.]

Virginia public officials who have battled mightily to lure high-tech industries to the commonwealth could boost the economy by pursuing historic preservation with the same vigor. This is the view of the Preservation Alliance of Virginia, who just released a consultant's report showing that preservation of historic sites has created thousands of jobs and pumped billions of dollars into the state's economy.

"Historic preservation is critical for the future economic health of the commonwealth," David J. Brown, alliance president, said at a news conference. "Historic preservation is economic development."

According to the study by consultant Donovan D. Rypkema of Washington, DC, rehabilitation of about 900 historic buildings in the past 15 years has created 12,697 jobs and increased personal income by $275 million.

He also said the bulk of Virginia's $9 billion-a-year tourism industry stems from historic preservation. More than seven of 10 first-time visitors to the state visit historic sites, Rypkema said.

The study reported that property values in historic districts increase faster than those in communities as a whole. For example, residential properties in Staunton's five historic districts increased by from 52 percent to 66 percent between 1987 and 1995, while property values elsewhere in the city went up an average of 51 percent.

Commercial property values in Staunton climbed from 25 percent to 256 percent in the historic district, compared to just 9 percent citywide.

"The release of this report one month before the General Assembly elections and three months before the next legislative session is no accident," Brown said. State grants for historic properties have plummeted from $89 million in the late 1980s to $3 million this year.

New Cultural Heritage Resource Office at the University of Montana.

The University of Montana's Department of Anthropology has recently initiated the Cultural Heritage Resource Office (CHRO), a program which is designed to provide professional archaeological, anthropological, and other cultural resource services.

The primary goal and purpose of the CHRO is to provide students with practical educational and training opportunities. We believe that anthropology graduates from the University of Montana who have participated in projects and other activities sponsored by the CHRO will be exceptionally prepared to enter the job market and make significant contributions within their profession. To this end, the CHRO has a great interest in entering into Cooperative Agreements with federal and state agen-
November 3-5, 1995 - Maryland's Annual Preservation and Revitalization Conference will be held in Frederick. Contact: Maryland Historic Trust, Office of Planning and Educational Outreach, 100 Community Place, 3rd Floor, Crownsville, MD 21032, or call Sue King at 410-514-7625 or Joan Arnold at 410-514-7616.

November 8-11, 1995 - Southeastern Archaeological Conference will hold its annual meeting at the Hilton Hotel, Knoxville, TN. Local arrangements coordinator is Dr. Jefferson Chapman. Program Chair is Dr. Gerald Schroedl. Contact: SEAC Conference, Department of Anthropology, University of Tennessee, Knoxville, TN 37996-0720; 615-974-4408; FAX 615-974-2686.

November 15-18, 1995 - Networking the Nation with Trails - will be held in Clearwater, FL. Sponsored by Rails-to-Trails Conservancy. For a brochure or more information contact RTC at 202-797-5430.

January 3-7, 1996 - the Society for Historical Archaeology will hold the 29th Annual Conference on Historical and Underwater Archaeology in Cincinnati, OH. For more information, contact Marlesia A. Gray, general chair, at Gray & Pape, Inc., 1318 Main Street, Cincinnati, OH 45210-2314.

March 7-10, 1996 - Middle Atlantic Archaeological Conference will be held in Ocean City, MD. Contact: Charles LeeDecker, Louis Berger & Associates, Inc., 1819 H Street, NW #900, Washington, DC 20006; 202-331-7775; FAX 202-293-0787.

March 27-30, 1996 - Society of Ethnobiology, will hold its 19th annual conference at the Santa Barbara Museum of Natural History. Contact: Jan Timbrook, Dept. of Anthropology, 2559 Puesta del Sol Road, Santa Barbara, CA 93105; 805-682-4771, ext. 307; FAX 805-569-3170.

April 3-7, 1996 - Society for California Archaeology will hold its 30th annual conference at the Red Lion Inn, Bakersfield. Contact: Andy Yatsko, 619-545-1131, or Gerrit Fenenga, 805-664-2108.

April 10-14, 1996 - Society for American Archaeology annual meeting will be held in New Orleans, LA. Contact: Paul Fish and Suzanne Fish, program chairs, at 520-621-2556; FAX 520-621-2976; e-mail archaco@ccit.arizona.edu


Monona Rossol will present a day-long session designed to update professionals on how to protect themselves and their liability, and how to meet OSHA and EPA regulations without going out of business. She will also answer individual inquiries about materials and processes. Conservators, collection care staff, and working artists all face hazards including toxic pigments, solvents, pesticides and preservatives, wood dust, molds and much more. This seminar hopes to address all of the problems we encounter.

Ms. Rossol's dynamic presentations have been seen at such venues as; the Getty, the Smithsonian, the Field Museum, Winterthur, the NPS, CCI, and IIC. Admission is free, but seating is limited, so reservations are required. Please contact Craig Deller at (708) 232-1708 for reservations and information.

Oklahoma State Preservation Office Temporary Address Change

Due to the April 19 bombing in Oklahoma City, the Oklahoma State Historic Preservation Office has temporarily relocated to:

2100 North Lincoln Boulevard
Oklahoma City, OK 73105-4915

Please direct all correspondence for the State Historic Preservation Office to that address until further notice.
EXECUTIVE DIRECTOR

Tippecanoe County Historical Association, Lafayette, Indiana.
Manage the operation of the nationally registered Fowler House Museum,
Tippecanoe Battlefield and Museum, Fort Ouiateno, and the administrative
office/library/archives complex.
Successful candidate will possess
skills in public relations, interpersonal
relations, supervision, financial
management, capital development, and
successful grant submission. Second
largest historical association in
Indiana. Association's historical
reenactment, the Feast of the Hunters
Moon, is the largest in the Midwest.
Staff of 22, four sites, $750,000 budget.
Minimum Qualifications: B.A. in
museum administration or related field
and 5 years administrative experience.
Competitive salary and benefits
package. Send resume, cover and three
current professional references to
Search Committee, Tippecanoe
Historical Association, 909 South
Street, Lafayette, IN 47901, by 12
December 1995.

CALL FOR PAPERS

1996 Annual Meeting of the Middle
Atlantic Archaeological Conference

March 7-10, 1996
Ocean City, Maryland

The 26th Annual Meeting of the Middle Atlantic Archaeological Confer-
ence will be held at the Sheraton-Fountainbleau Inn and Spa, Ocean City,
Maryland, during March 7-10, 1996.

Individuals or groups who wish to make presentations at the meeting
should submit individual paper abstracts or symposium abstracts to the
Program Chair no later than November 15, 1995. Abstracts must be typed and
submitted on diskette (IBM/compatible WordPerfect 5.x or Macintosh MS Word
format), together with name(s), address(es), phone number(s), and paper title.
Please limit the length of the abstract to 150 words.

Suggested topics include NAGPRA, aeolian environments, and rural
historic industries, but it is anticipated that there will be open sessions for
current research.

The Conference has adopted the following rules governing presentations:
(1) papers and symposia will be accepted on a first-come, first-serve basis; (2)
an individual can present only one paper at the meeting; (3) persons with an
unexcused absence from the previous year’s meeting cannot present at this
year’s meeting, and (4) all presenters must register for the meeting.

Program Chair: Charles LeeDecker
Louis Berger & Associates
1819 H Street, NW #900
Washington, DC 20006
202/331-7775
202/293-0787 FAX

For Your Information

Congratulations to Betsy and
Philip Cassebeer, of Richmond, VA,
on the birth of Kathryn Grace
Cassebeer. Grace was born Septem-
bre 8th, weighing in at 5.1 lbs.

Steven Gordon, previously
Survey Manager for the Ohio State
Preservation Office, is now Survey
and National Register Manager.

Susan Goodfellow, formerly of
Paul Rosendahl, Inc., has joined the
staff of Gray & Pape, Inc., as a
principal investigator.
POSITION OPEN
FIELD DIRECTOR

The Cultural Resource Group, Louis Berger & Associates, Inc. (LBA), solicits applications from archaeologists to fill position opening as Field Director in our Phoenix, Arizona, office.

For Field Director position, we seek highly motivated individuals to pursue quality archaeological research in a CRM context. FD responsibilities include: design and implementation of Phase I, II, and III field research; coordination of laboratory analysis; and report preparation.

M.A. in Anthropology required; Southwestern and Great Basin experience desirable. Prehistoric or Historic Archaeologist considered; prehistoric preferred. Applicant must have strong writing ability and demonstrated project management skills. Previous experience in CRM research required.

Field Director will be stationed at LBA branch office in Phoenix, Arizona. However, field assignments will also be undertaken in Nevada and New Mexico. Salary is negotiable based on experience ($25,000 - $30,000). Benefits include paid vacations, sick leave, and holidays; medical/dental/life/disability insurance; and retirement plan and 401K. This is a full-time, permanent position available immediately. EOE

Submit vitae, three references with phone numbers, and a sample of written work to:
Dr. John Hohmann
Louis Berger & Associates, Inc.
5343 North 16 Street, Suite 260
Phoenix, AZ 85016
Telephone (602)241-1561

POSITION OPEN
PRINCIPAL INVESTIGATOR

The Cultural Resource Group, Louis Berger & Associates, Inc. (LBA), solicits applications from archaeologists to fill position opening as Principal Investigator in our Phoenix, Arizona, office.

For Principal Investigator position, we seek highly motivated individuals to pursue quality archaeological research in a CRM context. PI responsibilities include: proposal writing; marketing; design and implementation of Phase I, II, and III field research; coordination of laboratory analysis; and report/proposal preparation.

M.A. in Anthropology required; Southwestern and Great Basin experience desirable. Prehistoric or Historic Archaeologist considered; prehistoric preferred. Applicant must have strong writing ability and demonstrated project management skills. Previous experience in CRM research required.

Principal Investigator will be stationed at LBA branch office in Phoenix, Arizona. However, field assignments will also be undertaken in Nevada and New Mexico. Salary is negotiable based on experience ($28,500 - $35,500). Benefits include paid vacations, sick leave, and holidays; medical/dental/life/disability insurance; and retirement plan and 401K. This is a full-time, permanent position available immediately. EOE

Submit vitae, three references with phone numbers, and a sample of written work to:
Dr. John Hohmann
Louis Berger & Associates, Inc.
5343 North 16 Street, Suite 260
Phoenix, AZ 85016
Telephone (602)241-1561

Position Available
Architectural Historian

Hunter Research, Inc., a historical resource consulting firm, has an opening for an Architectural Historian in our central New Jersey office.

Minimum requirements: B.A. in Architectural History, History or Historic Preservation required; M.A. preferred. Professional experience in field survey and National Register evaluation of architectural resources required. Mid-Atlantic experience and strong research and writing skills highly desirable. Initial six-month to one-year contract, with opportunity for renewal, starting January 1, 1996, or as soon as possible thereafter. Competitive salary, based on experience. Benefit package available.

Submit vitae and references with phone numbers to:
Hunter Research, Inc.
714 South Clinton Avenue
Trenton, NJ 08611

No phone calls or faxes, please.

Cultural Resources Principal Investigator,
Field Director, Technician

3D/Environmental, a multi-disciplinary environmental consulting firm, is seeking candidates at all levels. PI candidates should have M.A. or Ph.D. in Historic and/or Prehistoric Archaeology (a specialty other than lithic analysis is preferred), or Architectural History, demonstrated excellence in complex project management, and must have ability to participate in marketing and proposal writing. Salary and benefits competitive. Send application, including a minimum of 3 references, and a sample of CRM writing and publications to Patricia Bruckner, 3D/Environmental, 781 Neeb Road, Cincinnati, OH 45233; 513-922-8199; FAX 513-922-9150.
Corporate Questionnaire

In the summer of 1993 *The Grapevine* sent a Corporate Questionnaire to CRM consulting firms across the country. This survey was conducted on behalf of our readers who had commented that CRM consultants are too often under-compensated according to their skills and education, particularly when compared to other disciplines. In response *The Grapevine* circulated a survey and compiled information regarding pay scales, hiring practices, etc., for its readership.

During the past year *The Grapevine* has received numerous requests to repeat this survey. For comparative purposes, the 1995 survey is formatted to closely resemble the questions asked in the 1993 survey. Additionally, the 1995 survey includes a few new questions that were suggested by our readers.

Because *The Grapevine* is published by Gray & Pape, Inc., a CRM firm, we are taking certain steps to ensure the anonymity of the respondents and to remove any potential for misuse of proprietary information. To this end, a third party, not employed by a CRM firm, will receive, tabulate, and report the results of the survey. Ellen Armbruster, a Federal Energy Regulatory Commission archaeologist, has agreed to receive, tabulate, and report the results of this survey. **Responses should be mailed in a plain envelope, not one marked with your company’s name and address.**

Questionnaires should be mailed to:

Ellen Armbruster  
2600 S. 13th Road, #395  
Arlington, VA 22204

For the benefit of our industry at large, we urge you to respond to this questionnaire. Please submit responses by December 1, 1995. Results of the survey will be published in the February issue of The Grapevine.
Company Information

1. In what region of the country are you located (circle one)?

Northeast  Southeast  Southwest
Midwest  Rocky Mountain  Northwest
West Coast  Alaska  Mid-Atlantic
Great Plains  Hawaii  Other:___________

In what region(s) do you have branch offices (circle all applicable regions)?

Northeast  Southeast  Southwest
Midwest  Rocky Mountain  Northwest
West Coast  Alaska  Mid-Atlantic
Great Plains  Hawaii  Other:___________

2. How is your company organized (check one)?

- corporate - public  ________
- corporate - private  ________
- limited partnership  ________
- sole proprietorship  ________
- institutional program  ________

3. What type of organization or company (check one)?

- CRM firm  ________
- Federal  ________
- Division of A&E firm  ________
- University-based Program  ________
- Individual  ________
- State  ________
- Other:__________

4. Are you a "for profit" or "non-profit" organization?  ________

5. Would you describe your primary consulting service as...

- Archaeology  ________
- Architecture  ________
- Historic Architecture  ________
- History  ________
- Landscape Architecture  ________
- Multidisciplinary  ________
- Planning  ________
- Public History  ________
- Other:__________

5. What percentage of your work is:

- government (federal, state, or local)  a)___________
- energy/utilities industry (natural gas, oil, electric)  b)___________
- land developers  c)___________
- non-profit  d)___________
- transportation  e)___________
- mining/ water  f)___________
- other:__________  g)___________

6. What percent of your contracts are:

- cost plus  a)___________
- fixed fee  b)___________
- time & materials  c)___________

7. What is the average yearly gross income of your company/division (check one)?

- <$100,000  ________
- $100,000-250,000  ________
- $250,000-500,000  ________
- $500,000-1,000,000  ________
- $1,000,000-3,000,000  ________
- >$3,000,000  ________

8. What percentage do you calculate your overhead expenses to be?  ________

9. What percentage do you charge for profit to private clients, if any?  ________

10. What is your per diem rate?  ________

11. Do you pay weekend per diem?  ________

12. What is your mileage rate?  ________
Employee Information

1. How many employees do you have?
   - full-time/salaried
   - full-time/hourly
   - temporary/hourly (yearly average)

2. What percentage of your regular employees have:
   - ___ BAs
   - ___ MAs
   - ___ PhDs

In which of the following job positions (check all applicable)?

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<thead>
<tr>
<th>Position</th>
<th>BAs</th>
<th>MAs</th>
<th>PhDs</th>
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<td>Archaeologists</td>
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<td>Historians</td>
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<td>Ethnobotanists</td>
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<td>Computer Specialists</td>
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<td>Laboratory</td>
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<td>Graphic Artist</td>
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3. What is the average hourly wage that you pay for regularly used staff positions? (Choose the job description that is closest to what you use in your company.)

$___

REGIONAL MANAGER: The Regional Manager is responsible for the management of the regional office.

4. In general, do you feel that CRM consultants are under compensated for their skills and education, when compared to other disciplines? If so, why?

5. What benefits, if any, do you offer your employees?
   - ___ vacation days per year ___
   - ___ holidays per year ___
   - ___ sick days per year ___
   - ___ personal days per year ___
   - ___ health insurance ___ % paid
   - ___ life insurance ___ % paid
   - ___ disability insurance ___ % paid
   - ___ retirement/profit sharing ___ % paid
   - ___ other: _____________________ % paid

6. How much do you pay independent consultants who serve as:

<table>
<thead>
<tr>
<th>Position</th>
<th>$ ___ per ___ (hr/day)</th>
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</thead>
<tbody>
<tr>
<td>Archaeologists</td>
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<td>Historians</td>
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<td>Architects</td>
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<td>Architectural Consultants</td>
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<td>Geomorphologists</td>
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<td>Photographers</td>
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<td>Paleobotanists</td>
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<td>Graphic Artist</td>
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</table>
$ OFFICE MANAGER: The Office Manager is responsible for coordinating office support services.

$ EDITOR: The Editor’s responsibility is to edit and oversee production of the company’s reports of investigations.

$ LOGISTICS COORDINATOR: The Logistics Coordinator (LC) is responsible for staffing (to the crew chief level), equipping, and making travel arrangements for field and research projects.

$ GEOGRAPHIC INFORMATION SYSTEM ANALYST: The GIS Analyst is responsible for the management of the company’s GIS capabilities and interaction with staff to provide GIS support for CRM projects.

$ principal investigator - archaeology: The Principal Investigator - Archaeology is responsible for the management of archaeological CRM projects.

$ ARCHAEOLOGIST-I: An Archaeologist-I is responsible for the management of Phase I and II field projects and personnel and the compilation of data into report form. An Archaeologist-I may also manage Phase III projects, but under the supervision of a PI.

$ ARCHAEOLOGIST-II: Under supervision, an Archaeologist-II is responsible for the management of Phase I and II field projects and personnel and the compilation of data into report sections.

$ CREW CHIEF: A Crew Chief is responsible to their supervisor for the management of field personnel and the organization of crew-specific field data.

$ CREW MEMBER: A Crew Member is responsible for performing a range of field activities. This includes shovel testing, unit excavation, feature excavation, surface collection, mapping and some record-keeping.

$ principal investigator - history/architecture: The Principal Investigator - History/Architecture is responsible for supervising and/or conducting historical research and reporting CRM projects.

$ ARCHITECTURAL HISTORIAN/HISTORIAN: The Architectural Historian/Historian is responsible to the PI for documentation and assessments of architectural and historical resources and researching and compiling National Register nominations and tax credit applications.

$ RESEARCH ASSISTANT: The Research Assistant is responsible to their supervisor for tasks relating to the documentation and assessment of historic and architectural resources.

$ LABORATORY DIRECTOR: The Laboratory Director is responsible for overseeing and managing all operations of the laboratory, including the processing, cataloging, analysis, reporting, and curation of artifacts.

$ LABORATORY ASSISTANT: The Laboratory Assistant is responsible for the processing of artifacts and samples and maintenance of laboratory facilities and equipment.

$ GRAPHIC ARTS DIRECTOR: The Graphic Arts Director is responsible for the management of the company's Graphic Arts Department, the creation of graphic art to support CRM projects.

$ GRAPHIC ARTIST: The Graphic Artist is responsible for the production of graphic art to support CRM projects, and to guide or assist in other projects.
Human Systems Research, Inc.
PO Box 1225
314 Granado Street
Tularosa, NM 88352
505-585-2858
Contact: Helen Shields

Hunter Research, Inc.
714 S. Clinton Avenue
Trenton, NJ 08611
609-695-0122

Idaho Power Company
Environmental Affairs Department
PO Box 70
Boise, ID 83707
208-383-2925
Contact: Mark Druss, Ph.D

IMA Consulting, Inc.
1300 University Ave SE #202
Minneapolis, MN 55414
612-623-0399
Contact: John McCarthy

INFOTEC Research, Inc.
5088 North Fruit Avenue
Suite 101
Fresno, CA 93711
209-229-1856

Janus Research
PO Box 919
St. Petersburg, FL 33731
813-821-7600
Contact: Kenneth Hardin

Kise Franks & Straw
219 N. Broad Street, 9th Floor
Philadelphia, PA 19107
215-561-1050
Contact: Patrick O’Bannon

Landmark Archaeological & Environmental Services, Inc.
5640 N. SR-421
Lebanon, IN 46052
317-225-2682
Contact: Thomas Beard

105 Bayou Vista Drive
Hitchcock, TX 77563
409-935-6787
FAX 409-935-8863
Contact: Laura Landry
Jim Hauser

Larson Anthropological Archaeological Service
PO Box 70106
Seattle, WA 98107
206-782-0980
Contact: Lynn L. Larson

MAAR Associates, Inc.
9 Liberty Plaza
PO Box 655
Newark, DE 19716-6655
302-368-5777 FAX 302-368-1571
Contact: Mary-Jo Thomas

5682 Mooretown Rd (Branch Office)
Williamsburg, VA 23185
804-565-2488
Contact: Jerome Traver

Mariah Associates, Inc.
3939 Bee Cave, Suite C-100
Austin, TX 78746
512-329-6080
Contact: Chris Lintz

Markman & Associates, Inc.
824 N. Biltmore Drive
St. Louis, MO 63105-2606
Phone/FAX 314-721-7868
Contact: Charles W. Markman

Metcalfe Archaeological Consultants, Inc.
PO Box 299
Eagle, CO 81631
970-328-6244
Contact Michael Metcalf

Midwest Environmental Consultants, Inc.
5902 Southwyck Boulevard
Toledo, OH 43614
419-865-6324 (MECI)
FAX: 419-865-7407
Contact: William E. Rutter

Nebraska State Historical Society
1500 R Street
Box 82554
Lincoln, NE 68501
402-471-3270
Contact: Marlene J. Koesler

NES, Inc.
49 E. 4th Street, Suite 117
Dixie Terminal Bld.
Cincinnati, OH 45202
513-651-3300
FAX 513-651-3390
Contact: Jeannine Kreinbrink

New South Associates, Inc.
6150 Ponce de Leon Ave
Stone Mountain, GA 30083
770-498-4155
FAX 770-498-3809
Contact: Joe Joseph
PO Box 806 (Branch Office)
Irmo, South Carolina 29063
VOICE/FAX 803-781-8471
Contact: Joe Cable
PO Box 481 (Branch Office)
Mebane, North Carolina 27302
VOICE/FAX 919-563-4708
Contact: Lea Abbott

Northern Land Use Research, Inc.
PO Box 83990
Fairbanks, AK 99708
907-474-9684
FAX 907-474-8370
email 74437.1121@compuserv.com
Contact: Peter Bowers

P-III Associates, Inc.
2212 S. West Temple, #21
Salt Lake City, UT 84115-2645
801-467-5446
Contact: Alan R. Schroedl

Paleo Research Laboratories
15485 W. 44th Ave
Golden, CO 80403-1818
303-277-9848
Contact: Linda Scott Cummings

Prewitt and Associates, Inc.
7701 N. Lamar, Suite 104
Austin, TX 78752-1012
512-459-3349
Contact: Elton R. Prewitt
Rivercrest Associates, Inc.
969 Rivercrest Rd., North Lakeland, MN 55043
612-436-1804
email rvcrest@aol.com
Contact: Dale Neming

Sagebrush Archaeological Consultants
3670 Quincy Avenue, Suite 203
Ogden, UT 84403
801-394-0013
Contact: Michael Polk

Shoshone-Bannock CRM Program
PO Box 306
Fort Hall, ID 83203
208-238-3706
Contact: Diane Yupe

Soil Systems, Inc.
1121 North 2nd Street
Phoenix, AZ 85004
602-233-4938
Contact: Cory Dale Breternitz, President

SouthArc, Inc.
3700 NW 91st Street, Suite D300
Gainesville, FL 32606
904-372-2633
Contact: Martin Dickinson

Southern Research
Historical & Archeological Consulting
PO Box 250
Ellerslie, GA 31807
706-569-7233
Contact: Karen G. Wood

Spears, Inc.
14007 S. HWY 170
West Fork, AR 72774
501-839-3663
Contact: Carol Spears

Thomason and Associates
Historic Preservation/Military Planners
PO Box 121225
Nashville, TN 37212
615-383-0227
Contact: Phil Thomason

3D/Environmental Services
781 Neeb Road
Cincinnati, OH 45233
513-922-8199
FAX 513-922-9150
Contact: Christopher Bergman

Tribal Books
PO Box 5
Granger, TX 76530
Contact: Charles Neel

Western Cultural Resource Management
PO Box 2326
Boulder, CO 80306
303-449-0622
Contact: Thomas Lennon
ARCHAEOLOGICAL EQUIPMENT
FOR
SALE OR RENT
ARCHAEOLOGICAL SOIL FLOTATION
DEVICE

These flotation devices are perfect for recovering the small
artifact, floral and faunal remains that go right through your
screens. In use throughout the world, they are built largely
of plastic for lightweight durability. They can be operated
using any standard garden hose. A single operator can
process hundreds of liters of soil per day. The device comes
fully assembled and complete with instruction manual, bung
tool, one heavy fraction collector, and one light fraction
collector. Two sizes are available: 50 gallon ($350.00) and 30
gallon ($350.00) capacity. Also available are a Bucket Flota-
tion System, Finder Probes, and extra heavy & light fraction
collectors. For further details and free brochure contact:

William Sandy
115 Route 519
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